

From: administrator@autoadvisorai.com
Sent: Saturday, August 8, 2026 10:09 AM
To: autoadvisorai@outlook.com
Subject: Your AutoAdvisorAI Vehicle Lease Audit - 2026 Volvo EX30
Attachments: AutoAdvisorAI_Lease_Audit.pdf

Your AutoAdvisorAI Lease Audit is Ready

Audit Score: 6.5 / 10 | **Verdict:** RESTRUCTURE AND NEGOTIATE

Target Payment: \$385.93/mo with \$0 Cash Down (Sign & Drive)

Top Overcharges & Red Flags Detected:

- **Forced Add-ons:** \$998.00 in junk charges ([FLAGGED AS BLOAT: Tint \$599.00, Door Edge Guards \$399.00]).
- **Cash Down Discrepancy:** Dealer requesting \$2,500.00 cash down; \$1,576.11 applied as Cap Reduction, \$923.89 unreconciled across upfront fees/taxes.
- **High Fees:** \$795.00 Doc Fee ([Check state cap; average is \$450.00]).

STEP 1: Copy & Send This Script to Your Salesperson

Hi [REDACTED], thank you for putting this proposal together. I appreciate the strong 11.45% dealer discount on the EX30. However, to move forward, I need to clean up the structure. I do not pay for dealer add-ons, so please remove the \$599 tint and \$399 door edge guards. Additionally, please adjust the doc fee to the standard \$450 benchmark. Finally, I want to restructure this as a true \$0 down Sign & Drive lease, rolling all legitimate fees into the monthly payment. Based on these adjustments and the 0.00136 money factor, my target is \$385.93/mo plus local tax. If we can agree to these terms, I am ready to sign today.

Your complete 9-Section Forensic Audit PDF is attached to this email.

It includes full financial accounting tables, rate audits, F&I defense tactics, and alternative vehicle matches.