

From: Administrator <administrator@autoadvisorai.com>
Sent: Saturday, August 8, 2026 12:34 PM
To: autoadvisorai@outlook.com
Subject: Your AutoAdvisorAI Vehicle Purchase Audit
Attachments: AutoAdvisorAI_Purchase_Audit.pdf

Your AutoAdvisorAI Purchase Audit is Ready

Target Vehicle: 2020 Honda CR-V LX (VIN: 2HKRW2H26LH660414 | 28,669 miles)

Audit Score: 4.5 / 10 | **Verdict:** NEGOTIATE FIRST

Target Counter-Offer: \$23,107 OTD

- **Fair Market Value Benchmark:** \$21,800
- **Maximum Walk-Away Ceiling:** \$25,443 OTD
- **Confidence Rating:** HIGH

Top Flags & Overcharges Detected:

- **Sales Tax Audit:** Tax Overcharge Flagged (\$886.00).
- **Dealer Fee Bloat:** Capped doc fee benchmark & optional add-ons flagged for removal.

STEP 1: Copy & Send This Opening Counter-Offer Script

"Hi [REDACTED] Sales Team, I am highly interested in the 2020 Honda CR-V LX. Based on regional market pricing and fair value benchmarks, I am prepared to purchase the vehicle today for an Out-The-Door price of \$23,107. This includes a fair market base price of \$21,800, a benchmark \$350 doc fee, \$135 registration, and the legally correct Massachusetts sales tax of \$822, which properly accounts for my \$9,000 trade-in tax credit. If you can print a clean worksheet reflecting these numbers, I will sign immediately."

Your complete 9-Section Forensic Purchase Audit PDF is attached to this email.

It includes full line-item price accounting, state tax credit calculations, F&I defense tactics, mechanical inspection checklists, and alternative vehicle matches.